



SHAULA CONSULTING

CAPABILITY DECK

BOUTIQUE LEGAL CONSULTING

Clarity and confidence in corporate and commercial law

Advising founders, executives, and in-house teams on transactions, governance, contracts, and commercial risk — with the personal attention of a boutique practice.

Dr Angel Wesley

Founder & Principal Consultant · Abu Dhabi · Serving clients globally
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ABOUT THE FIRM

Counsel shaped by experience, delivered with care

Shaula Consulting is a boutique legal consulting firm focused on corporate and commercial matters. We work with clients who need practical legal guidance without the overhead — or the distance — of a large firm.

Led by Dr Angel Wesley, the firm combines academic rigor with real-world commercial judgment. Every engagement is approached with discretion, intellectual honesty, and a clear focus on the client's business objectives.

Based in Abu Dhabi, we serve clients globally on matters ranging from entity formation and shareholder arrangements to contract strategy and regulatory risk.

AT A GLANCE

Focus

Corporate & commercial law

Base

Abu Dhabi, UAE — serving clients globally

Clients

Founders, executives, and in-house legal teams

Engagements

Fixed-fee packages, hourly advisory, GC retainers

Currency

All fees quoted in AED, exclusive of VAT

PRACTICE AREAS

Services designed for business realities

We focus on the legal work that moves businesses forward: clear advice, precise documents, and strategic counsel from inception to exit.

1

Corporate advisory

Entity structuring, shareholder agreements, governance frameworks, board advisory, and corporate restructuring.

- Entity formation & structuring
- Shareholder & founder agreements
- Governance & board advisory
- Corporate restructuring

2

Commercial contracts

Drafting and negotiating supply, distribution, services, licensing, and partnership agreements aligned with your risk profile.

- Contract drafting & redlining
- Negotiation support
- Licensing & distribution
- Playbooks & templates

3

Transactions & M&A

Due diligence support, term-sheet review, acquisition and divestment structuring, and post-deal integration advice.

- Due diligence support
- Term sheets & SPAs
- Deal structuring
- Post-deal integration



RATE CARD

Fixed-fee packages

Defined deliverables at a defined price. All fees are quoted in UAE Dirhams (AED) and are exclusive of VAT.

BASIC

AED 1,500

Strategic Legal Review & Redline

Comprehensive review, risk analysis, and redlining of one standard corporate agreement (up to 6 pages).

Delivery

2 days

STANDARD

AED 3,000

Custom Agreement Drafting

End-to-end drafting of a bespoke commercial or investment agreement (SHA, SPA, SAFE, SaaS/BaaS master agreement).

Delivery

4 days

PREMIUM

AED 10,000

Transaction & Governance Suite

Complete multi-document package: full investment/fund suite, joint venture setup, or entity structuring package.

Delivery

7 days

RATE CARD

Fractional General Counsel retainers

Ongoing legal cover with predictable monthly fees. Hourly advisory outside a retainer is AED 1,000 – 1,375 per hour.

STARTER / ADVISORY

AED 10,000 / mo

Included

10 hours (~2.5 hrs/week)

Effective rate

AED 1,000 / hr

Best for

Early-stage startups & lean teams

Routine contract reviews (1-2 per month), monthly board legal check-in, and ad-hoc strategy calls.

CORE / GROWTH

AED 20,000 / mo

Included

25 hours (~6 hrs/week)

Effective rate

AED 800 / hr

Best for

Scaling companies with active deal flow

Day-to-day vendor and client contract negotiations, investor and fundraising document reviews, and regulatory guidance.

EMBEDDED GC

AED 25,000 / mo

Included

30 hours (~7.5 hrs/week)

Effective rate

~AED 833 / hr

Best for

High-growth, multi-jurisdiction firms

Active transaction management, multi-entity corporate structuring, board meetings, and full vendor management.



HOW WE WORK

Engagement terms

01

Introductory call

A short, no-charge conversation to understand the matter, timeline, and commercial context.

02

Scope & proposal

A written scope with a fixed fee, hourly estimate, or retainer tier — and the deliverables attached to it.

03

Delivery

Drafting, review, or negotiation work delivered to the agreed timeline, with direct access throughout.

04

Ongoing counsel

Continuing support as a fractional General Counsel, or a return to fixed-fee work as matters arise.

TERMS

Currency

All fees are quoted in UAE Dirhams (AED).

VAT

Fees are exclusive of VAT, applied where required.

Hourly advisory

AED 1,000 - 1,375 per hour, billed in 15-minute increments.

Out of scope

Work beyond the agreed scope is quoted before it begins.

Retainers

Billed monthly in advance; unused hours roll over for 30 days.

Confidentiality

Every engagement is handled with strict discretion.



SHAULA CONSULTING

GET IN TOUCH

Start the conversation

Whether you are planning a transaction, reviewing a contract, or navigating a governance question, we are ready to help.

EMAIL

info@shaulaconsulting.com

LINKEDIN

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LOCATION

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